# UNITED STATES SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

### FORM 8-K

CURRENT REPORT

Pursuant to Section 13 or 15(d) of The Securities Exchange Act of 1934

Date of Report: Date of Earliest Event Reported: October 19, 2004 October 19, 2004

# **BOISE CASCADE CORPORATION**

(Exact name of registrant as specified in its charter)

**Delaware** (State or other jurisdiction of incorporation) **1-5057** (Commission File Number) **82-0100960** (I.R.S. Employer Identification No.)

1111 West Jefferson Street

P.O. Box 50 Boise, Idaho (Address of principal executive offices)

**83728** (Zip Code)

(208) 384-6161

(Registrant's telephone number, including area code)

Not Applicable

(Former name or former address, if changed since last report.)

Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions:

o Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)

o Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)

o Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))

o Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))

#### Item 2.02 Results of Operations and Financial Condition.

On October 19, 2004, we issued an earnings release announcing our third quarter 2004 financial results, a copy of which is attached as Exhibit 99.1. Additionally, executive management will discuss our third quarter earnings during a webcast and conference call to be held today, October 19, at 12 noon (ET). To access the webcast or conference call, please go to our website at www.bc.com.

We will issue our Third Quarter 2004 Fact Book after we file our third quarter Form 10-Q in November. In the interim period, selected pages from the Fact Book (Financial Highlights, Summary of Operations, Statistical Review / 2003, and Statistical Review / 2004) are attached as Exhibit 99.2.

We present our consolidated financial statements in accordance with generally accepted accounting principles (GAAP). To supplement the GAAP presentations, we also present the results of our operations before special gains and losses. For example, in the attached press release, we present results that exclude items such as gains on the sale of assets, non-recurring tax benefits, and unusual employee-related severance costs. We believe our presentation of results before these special items provides useful information to both investors and management by excluding gains and losses that are not indicative of our core operating results.

We have reconciled the non-GAAP financial measures to our reported financial performance in the financial notes that accompany our press release.

# Item 9.01 Financial Statements and Exhibits. (c) Exhibits. Exhibit 99.1 Boise Cascade Corporation earnings release dated October 19, 2004 Exhibit 99.2 Selected pages from Boise Cascade Corporation's Third Quarter 2004 Fact Book

#### SIGNATURE

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

#### BOISE CASCADE CORPORATION

By /s/ Karen E. Gowland

Karen E. Gowland Vice President and Corporate Secretary

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# EXHIBIT INDEX Number Description 99.1 Boise Cascade Corporation earnings release dated October 19, 2004 99.2 Selected pages from Boise Cascade Corporation's Third Quarter 2004 Fact Book 4

Date: October 19, 2004

News Release

Media Contact Ralph Poore Office 208 384 7294 Home 208 331 2023

#### For Immediate Release: October 19, 2004

#### **BOISE ANNOUNCES THIRD QUARTER 2004 FINANCIAL RESULTS**

BOISE, Idaho — Boise Cascade Corporation (NYSE:BCC) today reported third-quarter net income of \$61.1 million, or 63 cents per diluted share.

The results included a \$13.1 million pretax gain on the sale of certain Idaho timberlands recorded in our Boise Building Solutions segment; \$8.8 million of costs related to the announced sale of our forest products assets in Corporate and Other; and \$5.8 million of costs and lost income in Boise Office Solutions, Retail, and Boise Paper Solutions related to disruption from hurricanes in the southeastern United States.

By comparison, Boise reported net income of \$32.9 million, or 48 cents per diluted share, in third quarter 2003 and \$50.4 million, or 52 cents per diluted share, in second quarter 2004. Before special items, Boise earned \$30.0 million, or 43 cents per diluted share, in third quarter 2003 and \$22.0 million, or 21 cents per diluted share, in second quarter 2004.

# FINANCIAL HIGHLIGHTS (\$ in millions, except per-share amounts)

	 3Q 2004	 3Q 2003	 2Q 2004
Sales	\$ 3,651	\$ 2,111	\$ 3,401
Net income	\$ 61.1	\$ 32.9	\$ 50.4
Net income per diluted share	\$ 0.63	\$ 0.48	\$ 0.52
BEFORE SPECIAL ITEMS			
Net income	\$ 61.1	\$ 30.0	\$ 22.0
Net income per diluted share	\$ 0.63	\$ 0.43	\$ 0.21

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Sales in third quarter 2004 increased 73% to \$3.65 billion, compared with \$2.11 billion in third quarter a year ago and \$3.40 billion in second quarter 2004. Year-over-year sales increased primarily because of our acquisition of OfficeMax in December 2003. Sales were also aided by strong product prices in Boise Building Solutions and improving product prices in Boise Paper Solutions.

#### Boise Office Solutions (\$ in millions)

	 3Q 2004		3Q 2003		2Q 2004
Sales	\$ 2,235	\$	934	\$	2,005
Operating income	\$ 56.5	\$	31.0	\$	16.0
Operating margin	2.5%	, )	3.3%	6	0.8%

On December 9, 2003, Boise acquired OfficeMax, Inc. Following that acquisition, the company began reporting two operating segments, Contract and Retail, within Boise Office Solutions, its office products distribution business. Taken together, the two operating segments make up the company's Boise Office Solutions business.

In third quarter 2004, Boise Office Solutions sales increased 139% to \$2.235 billion, compared with \$934 million in the same quarter a year ago. Sales for locations operating in both periods, including OfficeMax retail store locations on a pro forma basis, increased 4%. Pro forma sales of office supplies and paper, technology products, and furniture each increased 3%. Boise's office papers sold through Boise Office Solutions increased 26% to 178,000 tons, compared with last year.

Boise Office Solutions operating income in the third quarter was \$56.5 million, up from \$31.0 million in the same quarter a year ago and \$16.0 million in second quarter. Segment sales, income, and operating margin increased sequentially in the third quarter. The operating margin was 2.5% in third quarter 2004, compared with 3.3% in the third quarter a year ago and 0.8% in second quarter 2004.

In third quarter 2004, Boise Office Solutions achieved \$30.8 million of integration synergies related to its acquisition of OfficeMax and recorded integration costs of \$6.9 million. In the first nine months of 2004, synergies totaled \$75.2 million of the \$80 million expected for the year, and integration costs reached \$24.1 million.



**Investor Contact** Vincent Hannity Office 208 384 6390

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Below is the review of operations for the Contract and Retail office products segments.

#### Boise Office Solutions, Contract Segment (\$ in millions)

	 3Q 2004		3Q 2003		2Q 2004
Sales	\$ 1,096	\$	934	\$	1,038
Operating income	\$ 31.4	\$	31.0	\$	21.4
Operating margin	2.9%	)	3.3%	6	2.1%

Boise Office Solutions, Contract, sales of \$1.096 billion in third quarter 2004 were 17% higher than sales in third quarter 2003 and 6% higher than in second quarter 2004. Year-over-year same-location sales on a pro forma basis rose 7% in the third quarter.

This segment reported third quarter 2004 operating income of \$31.4 million, compared with \$31.0 million in third quarter 2003 and \$21.4 million in second quarter 2004. The operating margin was 2.9%, compared with 3.3% in third quarter a year ago and 2.1% in second quarter 2004. The Contract segment includes the former OfficeMax direct business, which is supported by excess warehouse capacity and recorded losses in the first, second, and third quarters of 2004.

# Boise Office Solutions, Retail Segment (\$ in millions)

	 3Q 2004		2Q 2004
Sales	\$ 1,138	\$	967
Operating income (loss)	\$ 25.1	\$	(5.4)
Operating margin	2.2%	)	(0.6)%

Boise began reporting its Boise Office Solutions, Retail, segment on December 10, 2003. In third quarter 2004, segment sales of \$1.138 billion were 1% lower than OfficeMax retail sales on a pro forma basis in third quarter 2003 and 18% higher than sales in second quarter 2004. In first quarter 2004, the company closed 45 retail stores. Same-store pro forma sales were 1% higher than the year-ago third quarter.

The Retail segment reported operating income of \$25.1 million in third quarter 2004, compared with a loss of \$5.4 million in second quarter 2004, and an operating margin of 2.2%, compared with (0.6)% in second quarter 2004. Third quarter 2004 results were hampered by hurricanes in the southeastern United States, which caused temporary retail store closures, lost sales, and an estimated \$3.0 million in lost income.

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#### Boise Building Solutions (\$ in millions)

	 3Q 2004	 3Q 2003	 2Q 2004
Sales	\$ 1,051	\$ 828	\$ 1,055
Operating income	\$ 94.6	\$ 56.4	\$ 126.7
BEFORE SPECIAL ITEM			
Operating income	\$ 94.6	\$ 56.4	\$ 80.2

Boise Building Solutions reported operating income of \$94.6 million in third quarter 2004, compared with \$56.4 million in third quarter 2003 and \$80.2 million in second quarter 2004 before a special item. Third quarter 2004 results were aided by a pretax gain of \$13.1 million on the sale of certain Idaho timberlands.

Relative to third quarter 2003, average plywood prices increased 14%, and lumber prices jumped 29%. Sales of engineered wood products grew 36%, compared with third quarter 2003. Building materials distribution sales increased 34% year over year.

Relative to second quarter 2004, average plywood prices decreased 9%, while lumber prices increased 2% on average. Engineered wood products sales increased 12% from the previous quarter. Building materials distribution sales increased 1%.

#### Boise Paper Solutions (\$ in millions)

	3Q 2004	 3Q 2003	 2Q 2004
Sales	\$ 531	\$ 474	\$ 494
Operating income (loss)	\$ 20.8	\$ 0.2	\$ (1.0)

Operating income in Boise Paper Solutions was \$20.8 million in third quarter 2004, compared with \$200,000 in third quarter 2003 and an operating loss of \$1.0 million in second quarter 2004. A September hurricane cost the business approximately \$2.8 million due to timber and mill damage and lost production at our pulp and paper mill in Jackson, Alabama.

Results were higher than those of a year ago because of higher average paper prices (up 7%) and higher unit sales volume (up 3%). Relative to second quarter 2004, average paper prices increased 6%.

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#### OUTLOOK

In July 2004, Boise Cascade Corporation announced the sale of its paper, forest products, and timberland assets for approximately \$3.7 billion to affiliates of Boise Cascade, LLC, a new company formed by Madison Dearborn Partners LLC (MDP). The targeted completion date for this transaction is October 29.

In connection with this transaction, Boise announced on October 5, 2004, that it is offering to pay up to \$800 million to repurchase all or a portion of certain outstanding debt securities. In addition, the company is making a simultaneous offer to pay up to \$177 million to redeem its senior floating rate debentures.

When the transaction with MDP closes, Boise Cascade Corporation will change its name to OfficeMax Incorporated. It will continue to operate the office products distribution business as its principal business. OfficeMax will trade on the New York Stock Exchange under the ticker symbol OMX, and its corporate headquarters will be in Itasca, Illinois.

Privately held Boise Cascade, LLC, will operate from its headquarters in Boise, Idaho.

#### WEBCAST AND CONFERENCE CALL

Boise will host an audiovisual webcast and conference call on Tuesday, October 19, 2004, at noon Eastern Daylight Time, at which time we will review the company's recent performance and discuss the outlook for our office products business. You can join the webcast through the Boise website. Go to www.bc.com, and click on Investor Relations to find the link to the webcast. Please go to the website at least 15 minutes before the start of the webcast to register and to download and install any necessary audio software. To join the conference call, dial (800) 374-0165 — international callers should dial (706) 634-0995 — at least 10 minutes before the start of the call. The archived webcast will be available on the Presentations page of the Investor Relations section of Boise's website.

#### FORWARD-LOOKING STATEMENTS

The Outlook section of this press release contains forward-looking statements about the announced sale of our paper, forest products, and timberland assets, and the associated offer to repurchase some of our outstanding debt securities. These statements involve inherent risks and uncertainties that could cause actual results to differ materially from those projected. The proposed asset disposition is subject to several conditions. There is no assurance we will be able to complete the sale at all or complete it on the terms and conditions we have reported here and elsewhere. If we cannot complete the sale, we will not be able to repay debt within the timeframes we currently anticipate. In addition, other intervening or unexpected

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events, changes in our debt structure, or unanticipated cash requirements could disrupt our plans for the use of proceeds from the asset sale. Forward-looking statements speak only as of the date of this release. We undertake no obligation to update them in light of new information.

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#### BOISE CASCADE CORPORATION AND SUBSIDIARIES CONSOLIDATED STATEMENTS OF INCOME

#### (unaudited) (thousands, except per-share amounts)

	 September 30			June 30,
	 2004	2003		2004
Sales	\$ 3,650,930	\$ 2,110,60	\$	3,401,189
Costs and expenses				
Materials, labor and other operating expenses	2,835,024	1,695,809	)	2,673,447
Depreciation, amortization and cost of company timber harvested	102,130	78,019	)	100,693
Selling and distribution expenses	496,229	224,40	5	478,015
General and administrative expenses	77,745	38,57	5	73,739
Other (income) expense, net	(1,161)	1,13	}	(43,946)
	 3,509,967	2,037,942	2	3,281,948
Equity in net income of affiliates	 	4,038	3	1,244
Income from operations	140,963	76,69	7	120,485
•	 <u> </u>			
Interest expense	(39,945)	(31,65)	7)	(40,432)

Interest income		455	221		450
Foreign exchange gain (loss)		1,072	133		(524)
5 5 5 X /	-	(38,418)	(31,303	)	(40,506)
		· · · · ·			
Income before income taxes and minority interest		102,545	45,394		79,979
Income tax provision	<u>-</u>	(40,267)	(12,510)	)	(29,192)
Income before minority interest		62,278	32,884		50,787
Minority interest, net of income tax		(1,145)			(406)
Net income		61,133	32,884		50,381
Preferred dividends	-	(3,242)	(3,191	)	(3,168)
Net income applicable to common shareholders		\$ 57,891	\$ 29,693	\$	47,213
Net income per common share					
Basic		\$ <u>0.67</u>	\$ 0.51	\$	0.54
Diluted		\$	\$ 0.48	\$	0.52
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#### SEGMENT INFORMATION

		Three Months Ended				
		Septen 2004	iber 30	2003		June 30, 2004
		2004	(unaud	ited, thousands)		2004
Segment sales			<b>(</b>	,		
Boise Office Solutions, Contract	\$	1,096,192	\$	934,050	\$	1,038,112
Boise Office Solutions, Retail		1,138,461		_		966,668
		2,234,653	_	934,050		2,004,780
Boise Building Solutions		1,051,240		828,097		1,055,267
Boise Paper Solutions		531,137		474,167		494,226
Intersegment eliminations and other		(166,100)		(125,713)		(153,084)
	\$	3,650,930	\$	2,110,601	\$	3,401,189
Segment income (loss)						
Boise Office Solutions, Contract	\$	31,442	\$	30,961	\$	21,410
Boise Office Solutions, Retail	Ψ	25,102	Ψ		Ψ	(5,365)
		56,544		30,961		16,045
Boise Building Solutions		94,647		56,445		126,659
Boise Paper Solutions		20,765		191		(958)
Corporate and Other		(29,466)		(10,546)		(21,335)
		142,490		77,051		120,411
Interest expense		(39,945)		(31,657)		(40,432)
		· · · ·				· · · · ·
Income before income taxes and minority interest	\$	102,545	\$	45,394	\$	79,979
Before special items						
Segment income (loss)						
Boise Office Solutions, Contract	\$	31,442	\$	30,961	\$	21,410
Boise Office Solutions, Retail	Ψ	25,102	Ψ	50,501	Ψ	(5,365)
		56,544		30,961		16,045
Boise Building Solutions		94,647		56,445		80,161
Boise Paper Solutions		20,765		191		(958)
Corporate and Other		(29,466)		(10,546)		(21,335)
		142,490		77,051		73,913
Interest expense		(39,945)		(31,657)		(40,432)
		· · · ·			_	· · · · ·
Income before income taxes and minority interest	\$	102,545	\$	45,394	\$	33,481

#### (unaudited) (thousands, except per-share amounts)

		Nine Months End			
		2004		2003	
	<b>.</b>		*		
Sales	\$	10,581,773	\$	5,892,828	
Costs and expenses		0.070.004		4 500 440	
Materials, labor and other operating expenses		8,270,924		4,789,443	
Depreciation, amortization and cost of company timber harvested		301,172		227,331	
Selling and distribution expenses		1,480,676		656,039	
General and administrative expenses		224,373		109,246	
Other (income) expense, net		(91,768)		14,121	
		10,185,377		5,796,180	
Equity in net income of affiliates		6,311		4,453	
		0,511		4,400	
Income from operations		402,707		101,101	
		,			
Interest expense		(121,029)		(94,911)	
Interest income		1,389		653	
Foreign exchange gain		728		2,949	
		(118,912)		(91,309)	
Income before income taxes, minority interest and cumulative effect of accounting changes		283,795		9,792	
Income tax (provision) benefit		(106,423)		415	
Income before minority interest and cumulative effect of accounting changes		177,372		10,207	
Minority interest, net of income tax		(2,393)		_	
		<u> </u>			
Income before cumulative effect of accounting changes		174,979		10,207	
Cumulative effect of accounting changes, net of income tax				(8,803)	
Net income		174,979		1,404	
Preferred dividends		(9,776)		(9,744)	
Net income (loss) applicable to common shareholders	\$	165,203	\$	(8,340)	
Net income (loss) per common share					
Basic before cumulative effect of accounting changes	\$	1.91	\$	0.01	
Cumulative effect of accounting changes, net of income tax		—		(0.15)	
Basic	\$	1.91	\$	(0.14)	
Diluted before cumulative effect of accounting changes	\$	1.81	\$	0.01	
Cumulative effect of accounting changes, net of income tax				(0.15)	
Diluted	\$	1.81	\$	(0.14)	

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#### SEGMENT INFORMATION

	 Nine Months End	led September 30	
	 2004		2003
	(unaudited,	thousa	ands)
Segment sales			
Boise Office Solutions, Contract	\$ 3,254,411	\$	2,777,258
Boise Office Solutions, Retail	 3,326,121		
	6,580,532		2,777,258
Boise Building Solutions	2,958,046		2,095,584
Boise Paper Solutions	1,500,835		1,401,756
Intersegment eliminations and other	(457,640)		(381,770)
	\$ 10,581,773	\$	5,892,828
Segment income (loss)			
Boise Office Solutions, Contract	\$ 87,234	\$	75,516
Boise Office Solutions, Retail	43,769		—
	 131,003		75,516
Boise Building Solutions	289,728		57,812
Boise Paper Solutions	47,607		529
Corporate and Other	 (63,514)		(29,154)
	404,824		104,703

Interest expense		(121,029)		(94,911)
Income before income taxes, minority interest and cumulative effect of accounting changes	\$	283,795	\$	9,792
Before special items				
Segment income (loss)				
Boise Office Solutions, Contract	\$	87,234	\$	84,739
Boise Office Solutions, Retail		43,769		—
		131,003		84,739
Boise Building Solutions		243,230		57,812
Boise Paper Solutions		(12,308)		730
Corporate and Other		(63,514)		(28,464)
		298,411		114,817
Interest expense		(121,029)		(94,911)
	¢	177 202	¢	10.000
Income before income taxes, minority interest and cumulative effect of accounting changes	Э	177,382	\$	19,906
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#### (1) Financial Information

The Consolidated Statements of Income and Segment Information are unaudited statements, which do not include all Notes to Consolidated Financial Statements, and should be read in conjunction with the company's 2003 Annual Report on Form 10-K. In all periods presented, net income involved estimates and accruals.

Certain amounts in prior years' financial statements have been reclassified to conform with the current year's presentation. These reclassifications did not affect net income.

# (2) Reconciliation of Net Income and Diluted Income (Loss) Per Share Before Special Items and the Cumulative Effect of Accounting Changes

We evaluate our results of operations both before and after special gains and losses. We believe our presentation of financial measures before special items enhances our investors' overall understanding of our recurring operational performance. Specifically, we believe the results before special items provide useful information to both investors and management by excluding gains and losses that are not indicative of our core operating results.

In the following tables, we reconcile our financial measures before special items and the cumulative effect of accounting changes to our reported financial results for the three months ended June 30, 2004, and September 30, 2003, and the nine months ended September 30, 2004 and 2003 (see Notes 4-7 and Note 9). There were no special items during the three months ended September 30, 2004.

	$\begin{array}{c c c c c c c c c c c c c c c c c c c $											
			June 3	80, 2004				S	Septer	nber 30, 2003		
	R			ns (a)		Special Items		Reported				Before Special Items
					(mmn	ons, except po	c1-511d	ire amounts)				
Boise Office Solutions, Contract	\$	21.4	\$	—	\$	21.4	\$	31.0	\$		\$	31.0
Boise Office Solutions, Retail		(5.4)				(5.4)		—				—
		16.0				16.0		31.0				31.0
Boise Building Solutions		126.7		(46.5)		80.2		56.4		—		56.4
Boise Paper Solutions		(1.0)				(1.0)		0.2		—		0.2
Corporate and Other		(21.3)				(21.3)		(10.5)				(10.5)
		120.4		(46.5)		73.9		77.1		_		77.1
Interest expense		(40.4)		—		(40.4)		(31.7)				(31.7)
Income before income taxes and minority interest		80.0		(46.5)		33.5		45.4				45.4
Income tax provision		(29.2)		18.1		(11.1)		(12.5)		(2.9)		(15.4)
Income before minority interest		50.8		(28.4)		22.4		32.9		(2.9)		30.0
Minority interest, net of income tax		(0.4)		—		(0.4)						
Net income	\$	50.4	\$	(28.4)	\$	22.0	\$	32.9	\$	(2.9)	\$	30.0
Net income per common share (c)												
Diluted	\$	0.52	\$	(0.31)	\$	0.21	\$	0.48	\$	(0.05)	\$	0.43

<sup>(</sup>a) See Note 5 for a discussion of this special item.

<sup>(</sup>b) See Note 7 for a discussion of this special item.

(c) Calculated using 91.7 million and 62.7 million average diluted shares outstanding for the three months ended June 30, 2004, and September 30, 2003 (see Note 10).

						Nine Montl	hs Ei	ıded				
		9	Sept	tember 30, 2004				S	Septe	ember 30, 2003		
	F	As Reported		Special Items (a)		Before Special Items		As Reported		Special Items (b)		Before Special Items
					(mill	lions, except pe	r-sha	are amounts)				
Boise Office Solutions, Contract	\$	87.2	\$	_	\$	87.2	\$	75.5	\$	9.2	\$	84.7
Boise Office Solutions, Retail		43.8				43.8		_				_
		131.0		_		131.0		75.5		9.2		84.7
Deine Duilding Colutions		200 7				242.2		<b>F70</b>				<b>F70</b>
Boise Building Solutions		289.7		(46.5)		243.2		57.8				57.8
Boise Paper Solutions		47.6		(59.9)		(12.3)		0.5		0.2		0.7
Corporate and Other		(63.5)				(63.5)		(29.1)		0.7		(28.4)
		404.8		(106.4)		298.4		104.7		10.1		114.8
Interest expense		(121.0)				(121.0)		(94.9)				(94.9)
Income before income taxes, minority interest and												
cumulative effect of accounting changes		283.8		(106.4)		177.4		9.8		10.1		19.9
Income tax (provision) benefit		(106.4)		41.4		(65.0)		0.4		(6.8)		(6.4)
Income before minority interest and cumulative effect of												
accounting changes		177.4		(65.0)		112.4		10.2		3.3		13.5
Minority interest, net of income tax		(2.4)		<u> </u>		(2.4)		_		_		
Income before cumulative effect of accounting changes		175.0		(65.0)		110.0		10.2		3.3		13.5
Cumulative effect of accounting changes, net of income tax				_		_		(8.8)		8.8		—
Net income	\$	175.0	\$	(65.0)	\$	110.0	\$	1.4	\$	12.1	\$	13.5
Net income (loss) per common share (c)	<i>•</i>		<i>•</i>				<i>+</i>		<i>•</i>			
Diluted before cumulative effect of accounting changes	\$	1.81	\$	(0.71)	\$	1.10	\$	0.01	\$	0.06	\$	0.07
Cumulative effect of accounting changes, net of income tax			-		_			(0.15)		0.15	<u> </u>	
Diluted	\$	1.81	\$	(0.71)	\$	1.10	\$	(0.14)	\$	0.21	\$	0.07

(a) See Notes 4 and 5 for a discussion of these special items.

(b) See Notes 6, 7, and 9 for a discussion of these special items.

(c) Calculated using 91.7 million and 58.3 million average diluted shares outstanding for the nine months ended September 30, 2004, and September 30, 2003 (see Note 10).

#### (3) Acquisition of OfficeMax

On December 9, 2003, we acquired OfficeMax, Inc. OfficeMax is a subsidiary of Boise Cascade Corporation, and the results of OfficeMax operations after December 9, 2003, are included in our Boise Office Solutions, Contract and Retail segments. For more information about the acquisition, see Note 2, OfficeMax Acquisition, in "Item 8. Financial Statements and Supplementary Data" in our 2003 Annual Report on Form 10-K.

#### (4) First Quarter 2004

On March 31, 2004, we sold approximately 79,000 acres of timberland located in western Louisiana for \$84 million. We recorded a \$59.9 million gain in "Other income (expense)" in our Boise Paper Solutions segment. This item increased net income \$36.6 million after taxes for the nine months ended September 30, 2004.

#### (5) Second Quarter 2004

In May 2004, we sold our 47% interest in Voyageur Panel to Ainsworth Lumber Co. Ltd. for \$91.2 million of cash. We recorded a \$46.5 million gain in "Other income (expense)" in our Boise Building Solutions segment. This item increased net income \$28.4 million after taxes for the three months ended June 30, 2004, and the nine months ended September 30, 2004.

Prior to the sale, we accounted for the joint venture under the equity method. Accordingly, segment results do not include the joint venture's sales but do include \$1.2 million and \$4.0 million of equity in earnings during the three months ended June 30, 2004, and September 30, 2003. The nine months ended September 30, 2004 and 2003, include \$6.3 million and \$4.4 million of equity in earnings.

#### (6) First Quarter 2003

In first quarter 2003, we announced the termination of approximately 550 employees and recorded a pretax charge of \$10.1 million for employeerelated costs in "Other (income) expense, net." We recorded these costs in accordance with the provisions of Statement of Financial Accounting Standards (SFAS) No. 112, Employers' Accounting for Postemployment Benefits. We recorded \$9.2 million in the Boise Office Solutions, Contract, segment; \$0.2 million in the Boise Paper Solutions segment; and \$0.7 million in our Corporate and Other segment. Employee-related costs are primarily for severance payments, most of which were paid in 2003 with the remainder to be paid in 2004. This item decreased our net income \$6.1 million for the nine months ended September 30, 2003.

#### (7) Third Quarter 2003

During third quarter 2003, we recorded a net \$2.9 million gain, which included a one-time tax benefit related to a favorable tax ruling, net of changes in other tax items.

#### (8) Income Taxes

Our estimated effective tax provision rate for the nine months ended September 30, 2004, was 37.5%, compared with an effective tax benefit rate of 4.2% for the nine months ended September 30, 2003. Before the special items discussed in Notes 4 through 7 above, our estimated tax provision rate for the nine months ended September 30, 2004, was 36.7%, compared with a 32.4% tax benefit rate for the nine months ended September 30, 2003. Changes in estimated tax rates are due to the sensitivity of the rates to changing income levels and the mix of domestic and foreign sources of income.

#### (9) Cumulative Effect of Accounting Changes

Effective January 1, 2003, we adopted the provisions of SFAS No. 143, Accounting for Asset Retirement Obligations, which affects the way we account for landfill closure costs. This statement requires us to record an asset and a liability (discounted) for the estimated closure and closed-site monitoring costs and to depreciate the asset over the landfill's expected useful life. Previously, we accrued for the closure costs over the life of the landfill and expensed monitoring costs as incurred. Effective January 1, 2003, we recorded a one-time after-tax charge of \$4.1 million, or 7 cents per share, as a cumulative-effect adjustment for the difference between the amounts recognized in our consolidated financial statements prior to the adoption of this statement and the amount recognized after adopting the provisions of SFAS No. 143.

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Effective January 1, 2003, we adopted an accounting change for vendor allowances to comply with the guidelines issued by the Financial Accounting Standards Board's Emerging Issues Task Force EITF 02-16, Accounting by a Customer (Including a Reseller) for Certain Consideration Received From a Vendor. Under the new guidance, vendor allowances reside in inventory with the product and are recognized when the product is sold, changing the timing of our recognition of these items. This change resulted in a one-time, noncash, cumulative-effect adjustment of \$4.7 million, or 8 cents per share.

#### (10) Net Income (Loss) Per Common Share

Net income (loss) per common share was determined by dividing net income (loss), as adjusted, by weighted average shares outstanding. For the nine months ended September 30, 2003, the computation of diluted loss per share was antidilutive; therefore, amounts reported for basic and diluted loss were the same.

		Three	Months Ended		
	 Septem	ıber 30		J	une 30,
	 2004	<u>(</u> 1)	2003 maudited)		2004
	(thousan		ept per-share a	nounts)	
BASIC					
Net income	\$ 61,133	\$	32,884	\$	50,381
Preferred dividends	(3,242)		(3,191)		(3,168)
Basic income	\$ 57,891	\$	29,693	\$	47,213
Average shares used to determine basic income per common share	 86,864		58,411		86,474
Basic income per common share	\$ 0.67	\$	0.51	\$	0.54
DILUTED					
Basic income	\$ 57,891	\$	29,693	\$	47,213
Preferred dividends eliminated	3,242		3,191		3,168
Supplemental ESOP contribution	(2,971)		(2,891)		(2,869)
Diluted income	\$ 58,162	\$	29,993	\$	47,512
Average shares used to determine basic income per common share	86,864		58,411		86,474
Restricted stock, stock options and other	1,982		956		1,976
Series D Convertible Preferred Stock	3,170		3,330		3,252
Average shares used to determine diluted income per common share	 92,016		62,697		91,702
Diluted income per common share	\$ 0.63	\$	0.48	\$	0.52

	 2004		2003
	 (unau (thousands, except)		amounts)
BASIC	(inousanus, except)	per-snare e	mounts)
Income before cumulative effect of accounting changes	\$ 174,979	\$	10,207
Preferred dividends (a)	(9,776)		(9,744)
Basic income before cumulative effect of accounting changes	 165,203		463
Cumulative effect of accounting changes, net of income tax	—		(8,803)
Basic income (loss)	\$ 165,203	\$	(8,340)
Average shares used to determine basic income (loss) per common share	 86,472		58,334
Basic income per common share before cumulative effect of accounting changes	\$ 1.91	\$	0.01
Cumulative effect of accounting changes, net of income tax			(0.15)
Basic income (loss) per common share	\$ 1.91	\$	(0.14)
DILUTED			
Basic income before cumulative effect of accounting changes	\$ 165,203	\$	463
Preferred dividends eliminated	9,776		
Supplemental ESOP contribution	 (8,903)		
Diluted income before cumulative effect of accounting changes	166,076		463
Cumulative effect of accounting changes, net of income tax	 		(8,803)
Diluted income (loss)	\$ 166,076	\$	(8,340)
Average shares used to determine basic income (loss) per common share	86,472		58,334
Restricted stock, stock options, and other	1,947		—
Series D Convertible Preferred Stock	 3,244		
Average shares used to determine diluted income (loss) per common share	91,663		58,334
Diluted income per common share before cumulative effect of accounting changes	\$ 1.81	\$	0.01
Cumulative effect of accounting changes, net of income tax	 —		(0.15)
Diluted income (loss) per common share	\$ 1.81	\$	(0.14)

(a) Dividend attributable to our Series D Convertible Preferred Stock held by our ESOP (employee stock ownership plan) is net of a tax benefit.

#### **Financial Highlights** Boise and Subsidiaries

												2004			
		2001		2002		2003		First Duarter		Second Duarter		Third Quarter	Fourth Ouarter	,	Year (1)
				2002						re amounts)	)	quarter	quarter		<u>icui (1)</u>
Sales and Income										,					
Sales	\$	7,422.2	\$	7,412.3	\$	8,245.1	\$	3,529.7	\$	3,401.2	\$	3,650.9		\$	10,581.8
Income from operations		81.1		118.3		147.8		141.3		120.4		141.0			402.7
Net income (loss) before cumulative effect	<b>.</b>	(40 -	<b>•</b>	11.0	•		<i>•</i>	6D 5	<b>^</b>	-0.4	•	64.4		<i>•</i>	455.0
of accounting changes Cumulative effect of accounting changes,	\$	(42.5)	\$	11.3	\$	(0.0)	\$	63.5	\$	50.4	\$	61.1		\$	175.0
net of income tax	¢	(42.5)	¢	11.3	¢	(8.8)	¢	63.5	\$	50.4	\$	61.1		¢	175.0
Net income (loss)	\$	(42.5)	\$	11.3	\$	8.3	\$	03.5	ð	50.4	Э	01.1		Ъ	1/5.0
Net income (loss) per common share Diluted before cumulative effect of															
accounting changes	\$	(.96)	\$	(.03)	\$	.07	\$	.66	\$	.52	\$	.63		\$	1.81
Cumulative effect of accounting changes,	Ŷ	(150)	Ψ	()	Ψ		Ψ	100	Ψ		Ψ	100		Ŷ	1101
net of income tax		—				(.15)				_		_			
Diluted	\$	(.96)	\$ \$	(.03)	\$	(.08)	\$	.66	\$	.52	\$	.63		\$	1.81
Cash dividends paid per common share	\$	.60	\$	.60	\$	.60	\$ \$	.15	\$	.15	\$	.15		\$	.45
Financial Condition															
Capital expenditures		380.0		266.2		1,634.3		70.3		81.0					
Total assets		4,934.0		4,947.4		7,376.2		7,636.3		7,481.1		7,818.7			
Long-term debt, less current portion	\$	1.062.9	\$	1.387.4	\$	1.999.9	\$	2,179.2	\$	1,419.5	\$	1,236.7			
Current portion of long-term debt and	Ψ	1,002.5	Ψ	1,507.4	Ψ	1,555.5	Ψ	2,175.2	Ψ	1,415.5	Ψ	1,200.7			
short-term borrowings		440.0		153.7		88.2		118.9		716.8		1,069.6			
Adjustable conversion-rate equity security												_,			
units		172.5		172.5		172.5		172.5		172.5		172.5			
Guarantee of ESOP debt		80.9		51.4		19.1		19.1		_		_			
Total debt	\$	1,756.3	\$	1,765.0	\$	2,279.7	\$	2,489.7	\$	2,308.8	\$	2,478.8			
			<b>^</b>				<b>^</b>		•		<b>^</b>				
Shareholders' equity	\$	1,578.4	\$	1,399.5	\$	2,323.6	\$	2,389.6	\$	2,442.2	\$	2,513.6			
Shareholders' equity per common share	\$	25.10	\$	21.59	\$	24.76	\$	25.43	\$	25.73	\$	26.52			
Financial Ratios															
Return on sales		(.6)%	,	.2%		.1%		1.8%		1.5%	,	1.7%			1.7%
Debt to equity		1.11:1	0	1.26:1		.98:1	0	1.070	)	.95:1	0	.99:1			1.770
Debt to total capitalization		52.7%		55.8%		49.3%		50.8%		48.4%	6	49.4%			
		J2.7 /0		55.070		43.37	,	50.07	,	40.4 /	U	43.470			
Other Information															
Effective tax (provision) benefit rate		12.1%	,	192.8%		(11.5)9	6	(36.5)%	6	(36.5)	%	(39.3)%			(37.5)%
Number of common shares outstanding at						(),		(2012),		(0000)		(0010)/0			(5,15),5
the end of the period (thousands)		58,062		58,284		87,137		87,442		87,915		88,153			
Average number of common shares (thousands)															
Basic		57,680		58,216		60,093		86,075		86,474		86,864			86,472
Diluted(2)		61,797		62,090		64,180		91,267		91,702		92,016			91,663
Common stock price															
High	\$	38.00	\$	38.81	\$	32.89	\$	35.26	\$	38.01	\$	38.01			
Low	\$	26.99	\$	19.61	\$	20.72	\$	30.64	\$	32.29	\$	30.14			
Close	\$	34.01	\$	25.22	\$	32.86	\$	34.65	\$	37.64	\$	33.28			

 Rows may not add due to rounding.
 For the years ended December 31, 2001, 2002, and 2003, the computation of diluted net loss per share was antidilutive; accordingly, diluted net loss per share was calculated using the average basic shares outstanding.

#### Summary of Operations Boise and Subsidiaries

				2003				
Quartarly Decults by Segment (Unaudited)(1)	First Quarter	Second Quarter		Third		Fourth Quarter		Year
Quarterly Results by Segment (Unaudited)(1)	 Quarter		ıs. exe	Quarter cept per-share an	iount			Iear
Sales by Segment			-, -					
Boise Office Solutions, Contract	\$ 938.3	\$ 904.9	\$	934.1	\$	964.7	\$	3,741.9
Boise Office Solutions, Retail	_			_		283.2		283.2
	 938.3	 904.9		934.1	_	1,247.9		4,025.1
Boise Building Solutions	574.6	692.8		828.1		776.3		2,871.9
Boise Paper Solutions	468.2	459.4		474.2		450.9		1,852.6
Corporate and Other	 19.4	 18.8		20.6		19.1	_	77.9
	 2,000.5	 2,075.9		2,256.9		2,494.2		8,827.5
Intersegment eliminations	(147.3)	(146.9)		(146.3)		(141.8)		(582.4)
Trade sales	\$ 1,853.2	\$ 1,929.0	\$	2,110.6	\$	2,352.3	\$	8,245.1
Income (Loss) by Segment	 				_			
Boise Office Solutions, Contract	\$ 20.7	\$ 23.9	\$	31.0	\$	33.9	\$	109.4
Boise Office Solutions, Retail	_			_		6.1		6.1
	 20.7	 23.9		31.0	_	40.0	_	115.5
Boise Building Solutions	(8.5)	9.8		56.4		37.6		95.4
Boise Paper Solutions	(0.7)	1.0		0.2		(14.4)		(13.9)
Corporate and Other	(8.7)	 (9.9)		(10.5)		(16.1)		(45.2)
	2.8	24.9		77.1		47.1		151.8
Interest expense	(32.2)	 (31.1)		(31.7)		(37.6)	_	(132.5)

Income (loss) before income taxes and cumulative effect of accounting changes	(29.4)	(6.2)	45.4	9.5	19.3
Income tax (provision) benefit	10.7	2.3	(12.5)	(2.6)	(2.2)
Income (loss) before cumulative effect of accounting changes	 (18.7)	 (4.0)	 32.9	 6.9	17.1
Cumulative effect of accounting changes, net of income tax	(8.8)	—			(8.8)
Net income (loss)	\$ (27.5)	\$ (4.0)	\$ 32.9	\$ 6.9	\$ 8.3
Net income (loss) per common share		 			
Diluted net income (loss) before cumulative effect of					
accounting changes	\$ (.38)	\$ (.12)	\$ .48	\$ .05	\$ .07
Cumulative effect of accounting changes, net of income tax	(.15)	—	_		(.15)
Diluted	\$ (.53)	\$ (.12)	\$ .48	\$ .05	\$ (.08)

				2004		
	First Quarter	Second Ouarter		Third Quarter	Fourth Ouarter	Year
	 Quarter		ıs, exc	ept per-share amoun		Ital
Sales by Segment				•••		
Boise Office Solutions, Contract	\$ 1,120.1	\$ 1,038.1	\$	1,096.2		\$ 3,254.4
Boise Office Solutions, Retail	1,221.0	966.7		1,138.5		3,326.1
	 2,341.1	 2,004.8		2,234.7		 6,580.5
Boise Building Solutions	851.5	1,055.3		1,051.2		2,958.0
Boise Paper Solutions	475.5	494.2		531.1		1,500.8
Corporate and Other	22.1	39.7		8.1		69.9
	 3,690.2	 3,594.0		3,825.1		11,109.3
Intersegment eliminations	 (160.5)	 (192.8)		(174.2)		 (527.5)
Trade sales	\$ 3,529.7	\$ 3,401.2	\$	3,650.9		\$ 10,581.8
Income by Segment						
Boise Office Solutions, Contract	\$ 34.4	\$ 21.4	\$	31.4		\$ 87.2
Boise Office Solutions, Retail	 24.0	 (5.4)		25.1		 43.8
	58.4	16.0		56.5		131.0
Boise Building Solutions	68.4	126.7		94.6		289.7
Boise Paper Solutions	27.8	(1.0)		20.8		47.6
Corporate and Other	 (12.7)	(21.3)		(29.5)		 (63.5)
	141.9	120.4		142.4		404.8
Interest expense	 (40.6)	 (40.4)		(39.9)		 (121.0)
Income before income taxes and minority interest	101.3	80.0		102.5		283.8
Income tax provision	 (37.0)	(29.2)		(40.3)		 (106.4)
Income before minority interest	64.3	50.8		62.2		177.4
Minority interest, net of income tax	 (0.8)	 (0.4)		(1.1)		 (2.4)
Net income	\$ 63.5	\$ 50.4	\$	61.1		\$ 175.0
Net income per common share						
Basic	\$ .70	\$ .54	\$	.67		\$ 1.91
Diluted	\$ .66	\$ .52	\$	.63		\$ 1.81

(1) Columns and rows may not add due to rounding.

#### Statistical Review / 2003

						2003				
		First uarter		Second Quarter		Third Quarter		Fourth Quarter		Year
Boise Office Solutions, Contract	3			quuiter		Quuiter		quarter		100
Sales by Product Line (millions)										
Office supplies and paper	\$	567	\$	539	\$	555	\$	572	\$	2,233
Technology products		277		275		280		293		1,125
Office furniture		94		91		99		100		384
Sales by Geography (millions)	¢	=00	¢	600	¢	540	đ	500	đ	0.000
United States	\$		\$	682	\$		\$	720	\$	2,823
International		229		223		222		245		919
Sales Growth										
Sales growth		6%	6	6%	6	4%		6%	Ś	6%
Same-location sales growth		6%	6	6%	6	4%		4%	, D	5%
Margins (percentage of sales)										
Gross profit margin		23.8%	6	23.89	6	24.2%		25.4%	'n	24.3%
Operating profit margin		2.29		2.6%		3.3%		3.5%		2.9%
Boise Office Solutions, Retail										
Sales by Product Line (millions)										
Office supplies and paper	\$	_	\$	—	\$	_	\$	92	\$	92
Technology products		—				_		161		161

Office furniture		_		—		—		30		30
Sales by Geography (millions)										
United States	\$		\$		\$		\$	283	\$	283
International	Ψ		Ψ		Ψ		Ψ		Ψ	205
international										
Margins (percentage of sales)										
Gross profit margin		_		_				24.5%	ó	24.5%
Operating profit margin		_		—		—		2.2%	ó	2.2%
Boise Building Solutions										
Sales Volumes										
Plywood (thousand square feet) (3/8" basis)		466,537		476,896		499,323		447,724		1,890,480
Particleboard (thousand square feet) (3/4" basis)		41,192		38,609		36,524		36,296		152,621
Lumber (thousand board feet)		93,524		93,113		90,522		86,895		364,054
LVL (hundred cubic feet)		20,685		25,063		28,431		24,115		98,294
I-joists (thousand equivalent lineal feet)		40,534		53,271		60,275		45,869		199,949
Engineered wood products (millions)	\$	68	\$	85	\$	96	\$	80	\$	329
Building materials distribution (millions)	\$	391	\$	505	\$	603	\$	549	\$	2,048
Selected Prices (average net selling prices)										
Plywood (thousand square feet) (3/8" basis)	\$	220	\$	228	\$	291	\$	334	\$	267
Particleboard (thousand square feet) (3/4" basis)		219		230		243		254		236
Lumber (thousand board feet)		412		400		446		468		431
LVL (hundred cubic feet)		1,453		1,447		1,440		1,516		1,463
I-joists (thousand equivalent lineal feet)		867		861		865		905		874
Boise Paper Solutions										
Sales Volumes (thousands of short tons)										
Uncoated free sheet		353		351		353		339		1,396
Containerboard		158		154		170		168		650
Newsprint		106		89		101		120		416
Other		33		31		47		35		146
		650	_	625	_	671		662	_	2,608
Corrugated containers (millions of square feet)		1,122		1,151		1,204		1,114		4,591
Selected Prices (average net selling prices per short ton)										
Uncoated free sheet	\$	747	\$	734	\$	713	\$	690	\$	721
Containerboard		341		347		342		319		337
Newsprint		374		399		412		405		397

#### Statistical Review / 2004

					2004		
		First uarter		Second Quarter	Third Quarter	Fourth Quarter	Year
Boise Office Solutions, Contract	<u> </u>			Quarter	 Quarter	Quarter	Itai
Sales by Product Line (millions)							
Office supplies and paper	\$	642	\$	576	\$ 611		
Technology products		352		342	356		
Office furniture		126		120	129		
Sales by Geography (millions)							
United States	\$	853	\$	813	\$ 865		
International		267		225	231		
Sales Growth							
Sales growth		19 %	, D	15%	17 %		
Same-location sales growth		9 %	, )	6%	8 %		
Margins (percentage of sales)							
Gross profit margin		24.3 %	b	24.0%	23.4 %		
Operating profit margin		3.1 %	, )	2.1%	2.9 %		
Boise Office Solutions, Retail							
Sales by Product Line (millions)							
Office supplies and paper	\$	470	\$	379	\$ 490		
Technology products		640		503	543		
Office furniture		111		85	105		
Sales by Geography (millions)							
United States	\$	1,180	\$	934	\$ 1,096		
International		41		33	42		

Margins (percentage of sales)						
Gross profit margin	25.7 %	'n	26.7%		26.7 %	
Operating profit margin	2.0 %		(.6)		2.2 %	
operating prome murgin	2.0 /	•	(.0)/	0	2.2 /0	
Boise Building Solutions						
Sales Volumes						
Plywood (thousand square feet) (3/8" basis)	463,852		440,266		417,329	
Particleboard (thousand square feet) (3/4" basis)	39,596		47,331		37,829	
Lumber (thousand board feet)	90,174		87,548		96,161	
LVL (hundred cubic feet)	27,028		31,362		32,902	
I-joists (thousand equivalent lineal feet)	49,975		61,692		63,152	
Engineered wood products (millions)	\$ 90	\$	117	\$	131	
Building materials distribution (millions)	\$ 619	\$	794	\$	805	
Selected Prices (average net selling prices)						
Plywood (thousand square feet) (3/8" basis)	\$ 326	\$	364	\$	331	
Particleboard (thousand square feet) (3/4" basis)	273		320		320	
Lumber (thousand board feet)	518		566		575	
LVL (hundred cubic feet)	1,536		1,618		1,706	
I-joists (thousand equivalent lineal feet)	907		973		1,029	
Boise Paper Solutions						
Sales Volumes (thousands of short tons)						
Uncoated free sheet	386		374		374	
Containerboard	137		173		174	
Newsprint	104		105		102	
Other	38		40		44	
	665		692		694	
Corrugated containers (millions of square feet)	1,146		1,081		1,244	
Selected Prices (average net selling prices per short ton)						
Uncoated free sheet	\$ 688	\$	710	\$	745	
Containerboard	318		353		400	
Newsprint	430		432		431	